# MoSCoW PRIORITISATION

| MUST HAVE | SHOULD HAVE | COULD HAVE | WON'T HAVE |
|---|---|---|---|
| • Non-Negotiables<br>• Minimum Viable Product (MVP)<br>• Can't deliver on target date without this<br>• Not legal without it<br>• Unsafe without it<br>• Without this project is not viable<br><br>ask the question, "what happens if this requirement is not met?" if the answer is "cancel the project" there is no point implementing a solution that does not meet the requirement. | • Important but not vital<br>• Maybe painful to leave out but the solution is still viable<br>• May need some kind of workaround<br><br>A Should Have may be differentiated from a Could Have by reviewing the degree of pain caused by it not being met, in terms of business value or number of people affected. | • Desirable but not as important as Should Have<br>• Only do if there is extra time and budget | • Won't have this time around at all<br>• Out of budget<br>• Nice to have but has no real impact |

Maximum 60% of total effort

Contingency

Maximum 80% of total effort | Business Case

Maximum 100% of total effort

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